

Step 1: Registration/Log-in



After registration you need to use the direct link to the group organiser application offered by the sales manager of the trade fair

This link is only for group organisers. Thats why you can not find it anywhere in the serviceshop. Anytime you want to apply for a group organiser stand, you need to use this link!

Check? - Am I using the correct application?



Check if there is written "group organiser application"

Welcome to the group organiser application for the interzum 2023!

Here your will find relevant information: Essential information in brief. Please note that your group organiser application is binding and valid without signature. As part of the stand allocation process, we will automatically come to you.

We look forward to your participation!

And if the first page looks like this:

Stand area

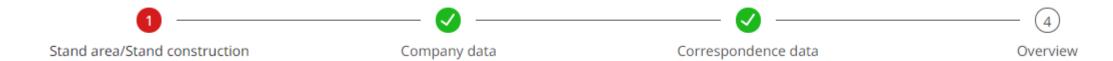
Please give us your desired product segment and size for your stand area. As part of the trade fair planning, we will try to implement your wishes in the best possible way. After this stand you can add another stand area. Name of the stand area (optional and only visible to you) Name of the stand area

If not please use the link on page 2 again to get to the group organiser application

Overview



After you reached the group organiser application you will be guided through 4 steps (in some cases 5, depends on tradefair)



- After successfully filled in, the step will get a green tick e.g. step 2: company data
- In case you miss to fill in a mandatory information there will be a note
- To identify whats mandatory have a look at the diffrent fields, every mandatory field is marked with a small asteriks

* Mandatory information



- You have the possibility to enter all your stand spaces in this step
- You have to enter the information of each stand area (in each product segment) seperately
 See page 8

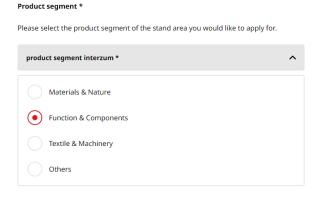
1. You have the possibility to give each stand area a name, this is just for you and your internal

organisation

Name of the stand area (optional and only visible to you)

Name of the stand area

2. Choose the productsegemt you want your area to be placed





3. Enter the required stand size

Stand area *



4. If you need to you can place some requests and comments

Placement request/comments

Here you can give us your placement requests or comments. Within the trade fair planing, we will try to take your wishes into account in the best possible way.

Please enter your stand requests here. At this point you can also tell us whether you need further services.



On the bottom of the website you can find the first calculation of the standspace



If you click on the (i) you will see the calculation (it calculated on the min stand size you entered)

Composition of the participation fee

Organiser Island stand	from €4,925.00
organiser Island stand	(€197.00/m²)
AUMA fee	from €15.00
	(€0.60/m²)
Marketing package	€1,680.00
Flat-rate energy fee	from €262.50
	(€10.50/m²)
Total excl. VAT	from €6,882.50
part of the trade fair planning, we will try to implement your vis a non-binding calculation based on your data.	vishes in the best possible way. Please note tha
ddition to the prices listed above, a down payment for servic	es shall be charged. This amount is not include



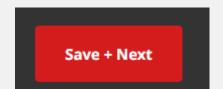
 Below the box where you have entered the information of your first stand area you can directly enter another stand area in a diffrent product segment by clicking on



- Here you can enter the data for the second stand area in the same way as for your first stand area
- You can proceed this way for all your stand areas







Attention: Always click "safe and next" to safe your entered data

Step 2: Company data



• Enter here the company data of the group organiser

Company data of group organiser

 $\dot{\mathbf{1}}$ The protection of your data is important to us. You can find our data protection notice **here**.

General Information

Customer number

Customer number (if available)

Company name *

Company name incl. legal form. No brand names.

Step 3: Correspondence data



 Please enter the information of the contact person who is responsible for the organisation and realisation

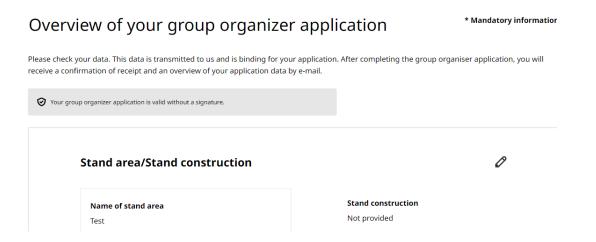
Person of the trade fair organisation *

Please name the contact person who is res	ponsible for the organisation and realization in the interzum 202
Contact person for the trade fair organis	sation
Salutation *	
Mrs Mr	
Title	
(No title)	
First name *	Last name *
First name	Last name
Position *	
Position	~

Step 4: Overview



Please check all your data to make sure everything is correct



If so you can finish your application



Note:

There are trade fairs that ask in step 4 for more information (similar to the 1.30 form) and overview is step 5

Following steps



After sending your application you will see this page

Thank you very much! We have received your group organiser application.

It may take some time to review your documents.

We will contact you as soon as possible.

Here you can find all the information regarding your application



We have also forwarded the data from your exhibitor application to you by e-mail. If you have not received this e-mail, please check your spam folder.

Status of group organiser application

You can check the status of your group organiser application at any time via "My Stands".

→ To my stands

Apply group participants

Via the group participant administration, you can register group participants or invite them to apply by themselves and then approve the application.

→ To group participant administration

You can apply your group participants directly after your group organiser application

Group Participant application



Group organisers can register group participants (GTs) themselves or invite them to register.

Group participants can register for GO spaces that have not yet been allocated and for stand-confirmed GO spaces. Regardless of where the GO registration was made.

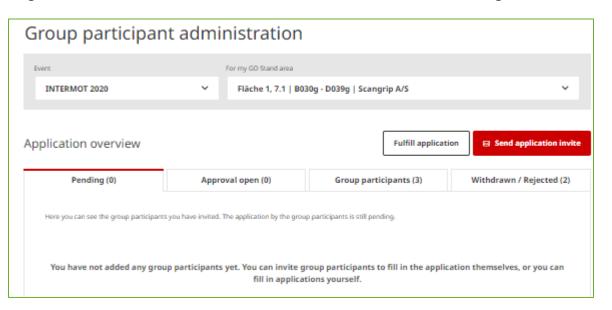
The group organisers have the group participant administration for this purpose, which they can access on a stand-specific basis.

participant administration



Functionalities:

- manage his group participants in relation to the respective stand
- invite the group participants to complete a registration
- enter a GP registration himself
- track which group participants have been invited
- approve or reject GP registrations and view the status of the GP registrations.



Status GP Appliaction: pending



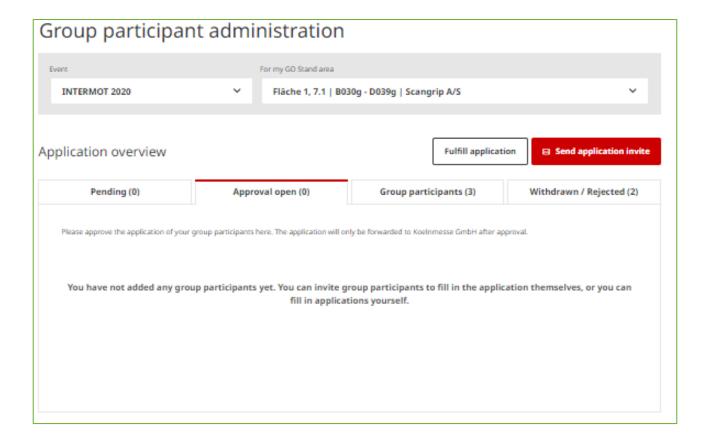
• tab displays the group participants who have been invited by the group organiser to complete the GP registration themselves and have not yet completed it.

Group participan	t administration		
Event INTERMOT 2020	For my GO Stand area Fläche 1, 7.1 B030g - D039g Scangrip A/S		
Application overview		Fulfill application	☐ Send application invite
Pending (0)	Approval open (0)	Group participants (3)	Withdrawn / Rejected (2)
		up participants is still pending. group participants to fill in the applicat tions yourself.	ion themselves, or you can

Status GP Appliaction: approval open



• The [Approval Open] tab shows the group participants who have filled in an application. The group organiser still has to approve these registrations.



Status GP Appliaction: group participants



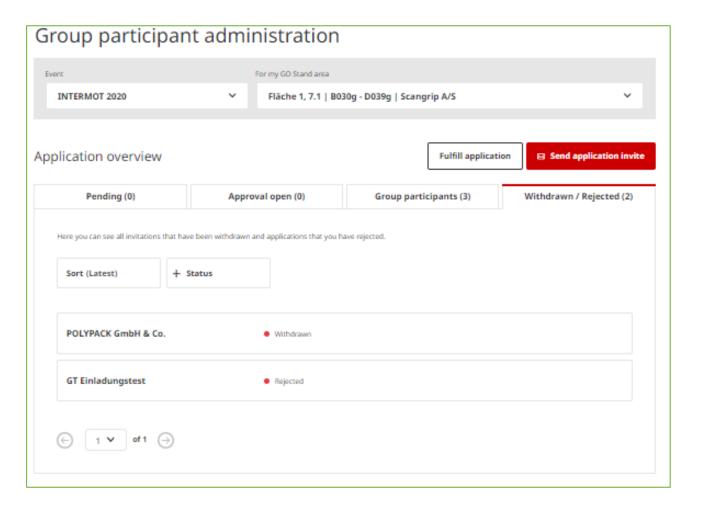
• displays the group participants whose registrations have been approved by the group organiser. The status updates to "stand confirmed" as soon as the assigned GP order has been transferred to Commerce. The Commerce ID of the GP registration is displayed next to the company name.

iroup participar	nt administration	1	
Event INTERMOT 2020	For my GO Stand area Fläche 1, 7.1 B	030g - D039g Scangrip A/S	~
oplication overview		Fulfill applicat	Send application invite
Pending (0)	Approval open (0)	Group participants (3)	Withdrawn / Rejected (2)
Sort (Latest) + Sweet Lemon Publishing Gr Stand area confirmed	Status mbH - 400009	± Application → Request can	cellation Request change
POLYPACK GmbH & Co 400 Stand area confirmed	00093470	غـ Application → Request can	cellation Request change
Glutzero Finland Ltd 0000 Approved by GO	351052-0		≜ Application
⊖ 1 v of1 →			

Status GP Appliaction: withdrawn/rejected



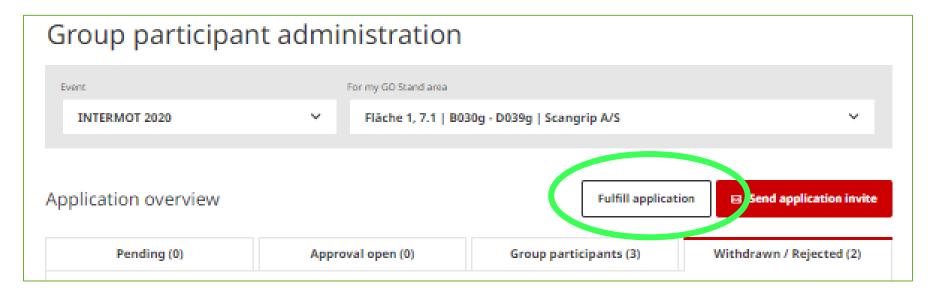
• displays all group participants whose registration has been rejected by the group organiser.



Group organiser completes GP application

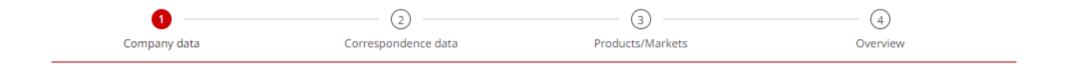


- Via [fulfill application], the group organiser can register a group participant himself.
- must enter the e-mail address of the group participant and the company name of the group participant
 - The company name is the name with which the group participant is displayed in the administration.
 - It is only updated to the company name with which the group participant has registered when the assigned GT order is transferred to Commerce.
 - After completing GO finds the completed GP registration in the [Group Participant] tab



GP application steps





- 1. Company data
- 2. Correspondence data
- 3. Products/markets
- 4. Overview

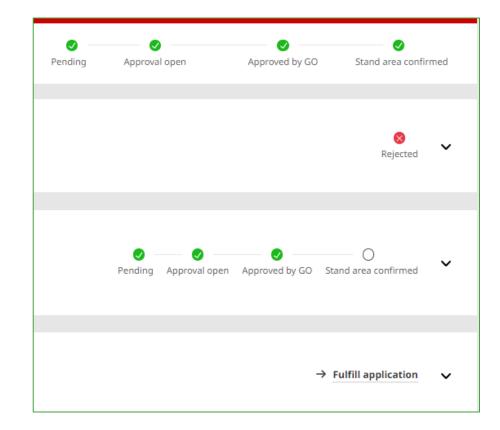
This application is very similar to the GO application, so if you need a little help please look at page 8-12

The only diffrence: we have no size or price of stand space

View the status of the registered GT stand



- The group organiser can also see the GP registrations for the respective GO area under [My stands].
- The confirmation of receipt is sent to the user who carried out the GP registration and the contact person of the group participant who was specified in the GP registration. Both receive an authorisation email and are granted the user right "View" to the GP area.
- The PDF of the GP registration is initially only displayed on the stand details page for the GO area. As soon as the GP space is allocated, it will also be displayed on the stand details page of the GP space.



Group organiser invites GP to fulfill application



• Via [Send invitation invite], a group organiser can invite group participants to complete the GT registration themselves.

Group participar	nt admir	nistration	
Event	F	for my GO Stand area	
INTERMOT 2020	~	Fläche 1, 7.1 B030g - D039g Scangrip A/S	~
Application overview		Fulfill application	☑ Send application invite

He can invite several group participants at once via [add more].

tic	~
	×
ci .	Send application invite
	Invite a group participant to fulfill the application for participation in your group by themselves.
	To my stand:
	7.1 B030g - D039g Scangrip A/S
	E-mail address: *
e\	k.goetzl@koelnmesse.de
	Company name: *
	Blumen GmbH
o p	+ Add more
	+ Add more
	⊠ Send invitations

Group organiser invites GP to fulfill application



The GO then receives a message that the invitation was successfully created and sees the invited group participants in the [Invited] tab.

Pending (1)	Approval open (0)	Group participants (3)	Withdrawn / Rejected (2)
Here you can see the group part	ticipants you have invited. The application by the grou	p participants is still pending.	
Sort (Latest)			
Webinar Test			

The group participant receives an invitation email with a direct link to the GT registration. The group participant can access the GT registration via this link or via the [My Stands] page.

Group organiser invites GP to fulfill application



- The group organiser is informed by e-mail that group participants have submitted registrations for approval.
- If the group organiser then clicks on [Approve registration], he or she is taken directly to the end of the overview page.
- There he or she must agree to the conditions of participation.
- He can reject the GT registration by clicking on [Reject] or approve it at a later time by clicking on [Continue later].
- As soon as the group organiser clicks on [Register group participant], the registration is sent for processing and forwarded to the Sales Cloud.

Special case: Group organiser invites GP to fulfill application but then fulfills it by himself

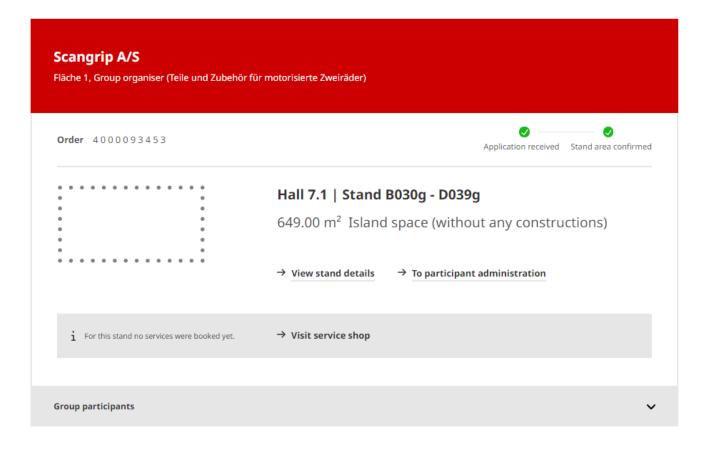


- The group organiser has the possibility to fill in the registration himself via [Fill in registration].
- This will invalidate the link for the group participant and they will no longer be able to complete a GT registration.
- As long as the GO or GT has not completed the GT registration to the extent that he or she is on the overview page, the other person can still view the registration and complete it further.
- The group organiser can also withdraw an invitation. In this case, the group participant can no longer make a GT registration.
- The group participant completes the registration via [Send to GO for approval]. The registration must then first be approved by the group organiser.

My Stands

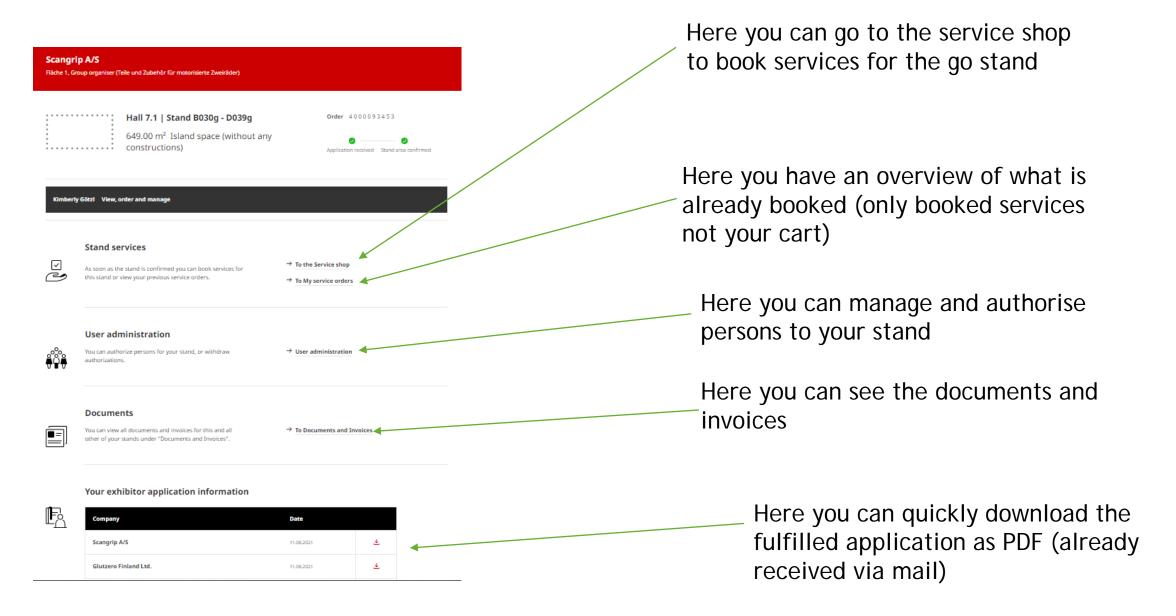


- Overview of all stand spaces and group participants
- see the status of GO space and all the GP spaces



GO: view stand details

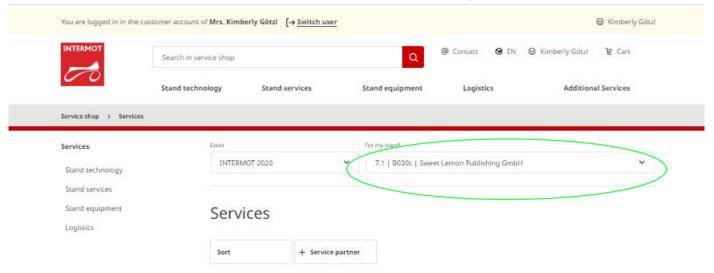




Service Shop



- As a group organiser you can book services for every group participant
- Technically it is possible to switch stands by the drop down menue
- We highly recommend to go via [my stands]- choose the GP click there on "go to service shop"
 - This is how you make sure to book the services on the right booth



 As soon as your stand is confirmed and the service shop has opened you will receive an e-mail to let you know that you can start booking services

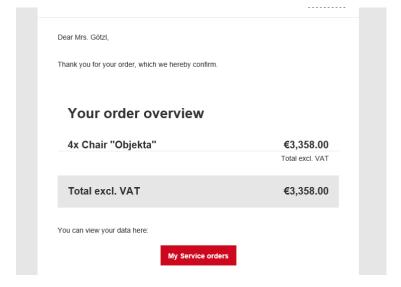
Service orders

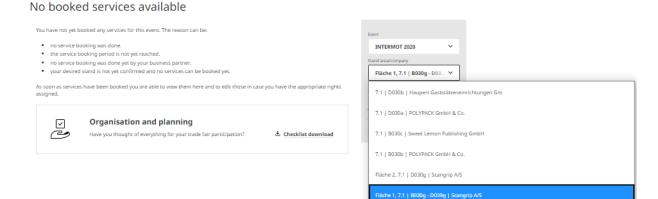


- You can see the services booked for the GO and GP stands
- You can only see the booked services as the carts are related to each person and can only be seen by this person
- As soon as the service is booked the GO can see it

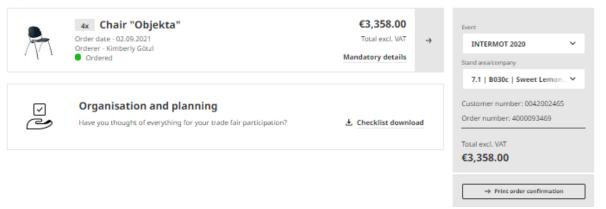
The person who is in charge will receive a

mail



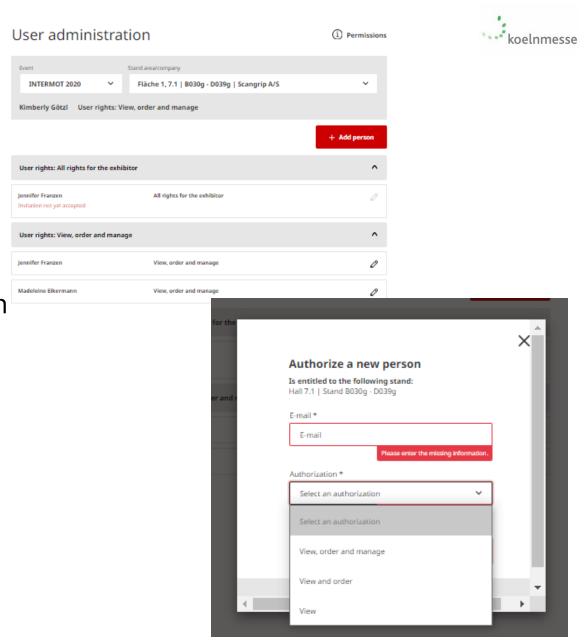


My service orders



User administration

- In the user administration you can authorise persons to
 - View
 - View and order
 - View, order and manage (highest right, required for GPs to add their co-exhibitors)
- Pay attention to whom you give the authorisation
- You can give seperate authorisations for each GP stand
 - The person can only take actions on the GP stand but also see the GO stand
- We highly recommend to go via [my stands]choose the GP - click there on "user administration"
 - This is how you make sure authorise on the right booth



User administration



 As soon as you have authorised a person, they will get an information about the authorisation with the direct link to the account.

Dear Mrs. Götzl,

You have been authorized for the Exhibitor Application and Koelnmesse Service Shop.

You can view your current user rights in your user account.

In the case of any further questions please don't hesitate to contact our Service team (Tel. +49 221 821-3500, e-mail: service-shop@exhibitor.koelnmesse.de). We will be happy to help you.

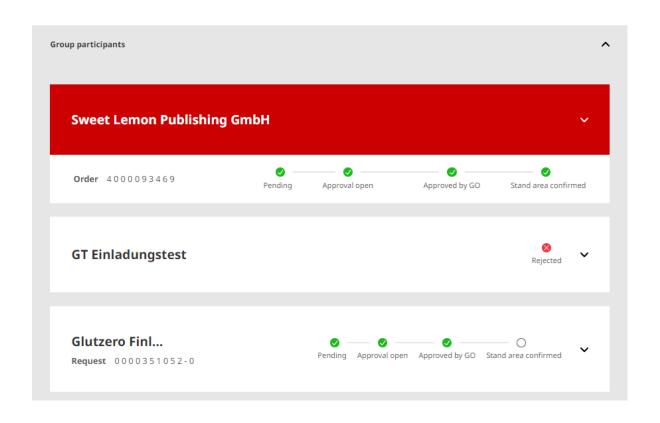
Yours sincerely,

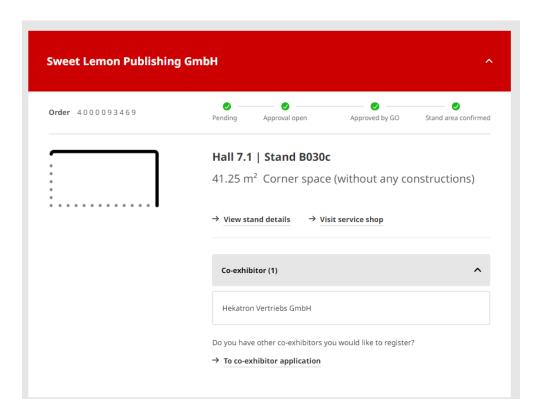
Your Service team at Koelnmesse GmbH

Group participant: overview



- In [my stands] you can see all the group participants by status
- By clicking on the small arrow you can get to the stand details of each GP stand

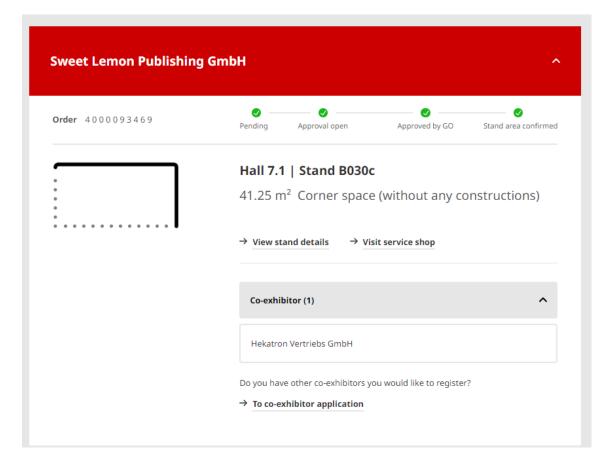




Group participant: close up

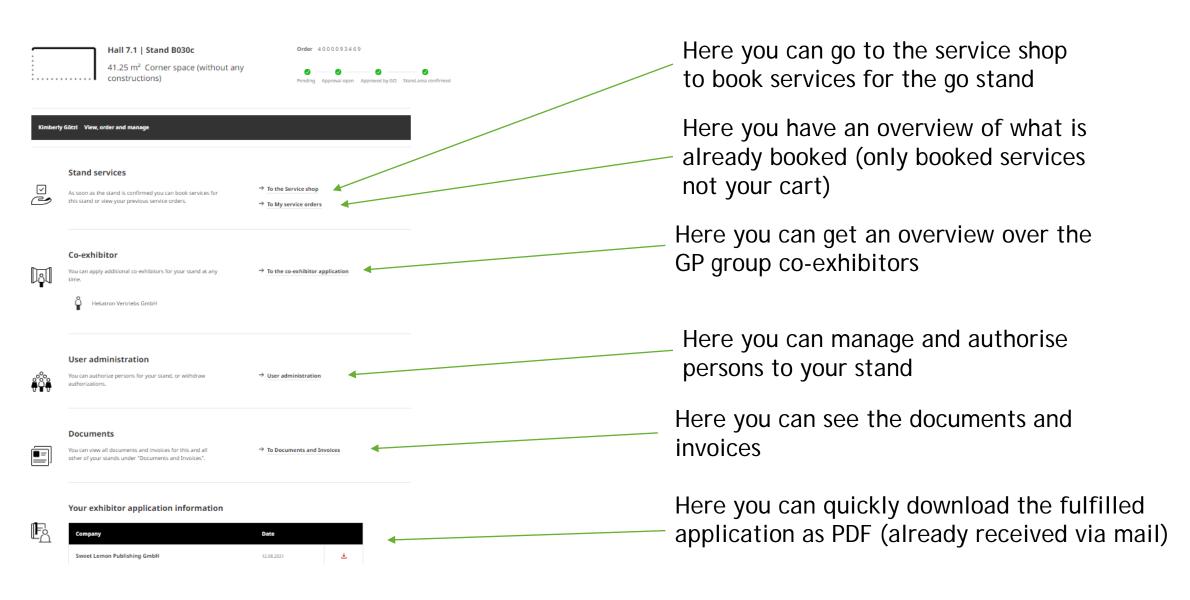


- Here you have the same view as for the GO
- All the details can also be seen by the GP
- As soon as the GP application reached the status "stand area confirmed" he has the option to apply a co-exhibitor
- to apply a co exhibitor the GP needs the highest right (see page 31)



Group participant: view stand details





Any problems?



• On top of the application and the service shop you can find contact detials of our support:

