

www.anuga.com

#### TASTE THE FUTURE

ANUGA IN COLOGNE: 09.—13.10.2021

ANUGA @HOME: 11.-13.10.2021 & ON DEMAND







## Moving to the next level TOGETHER.







#### **PHYSICAL ANUGA IN COLOGNE:**

For meeting face to face with business contacts - and tasting food and beverages!

11.—13.10.2021 & on demand



#### ANUGA @HOME:

Digital event platform for targeted business and networking - worldwide and with extensive outreach!

66

Additional exposure: by enhancing the physical format of Anuga with Anuga @home, you can reach all of the decision-makers, who are not on-site in Cologne.

Stefanie Mauritz, Director Anuga

## Experience the trade fair TOGETHER.















ANUGA @HOME

**♥** Simple lead generation

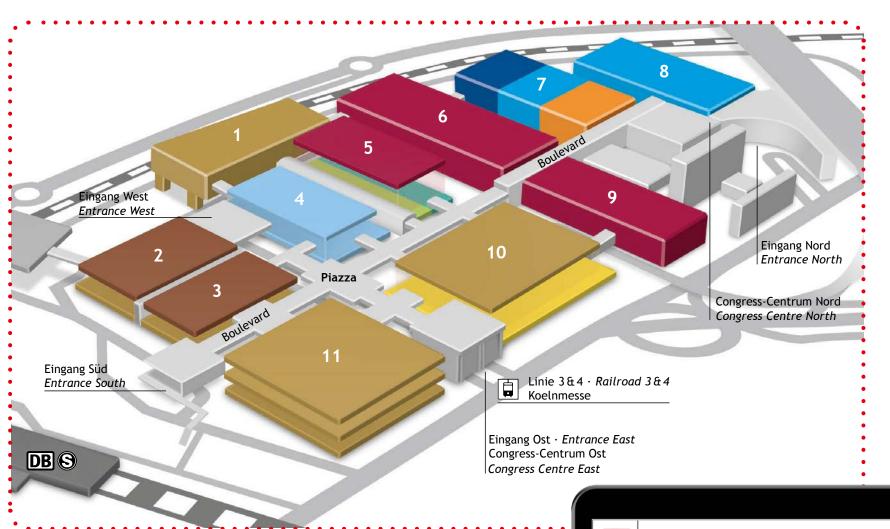
**♥** Product Stages

Showrooms & Conference Rooms



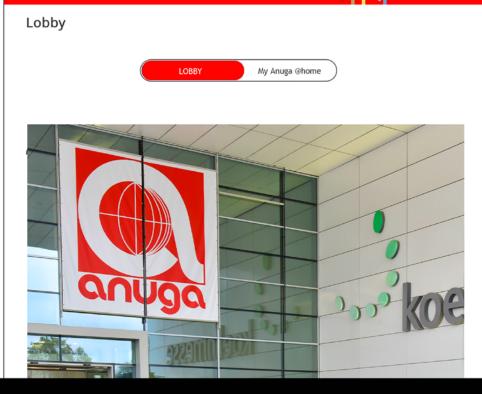






#### LIVE IN COLOGNE:

10 trade shows under one roof







Digital

**Event Platform:** Anuga @home



## Generate additional exposure TOGETHER.

Your benefits at Anuga @home



Global presence and networking beyond the days of the trade fair

Efficient lead generation through networking functions, analyses and statistics

Attractive offers for kicking off your digital trade fair participation

Professional digital presence also for one's own channels

Media attention and expansion of your community

Digital access to the largest global industry network of Anuga



### Finding recipes for the future TOGETHER.



Book

your slot on a

Product Stage!

### The digital event programme of Anuga

#### MAIN STAGES

- Curated event programme
- Keynote speakers
- Interaction between the audience and the speakers
- Global trend topics

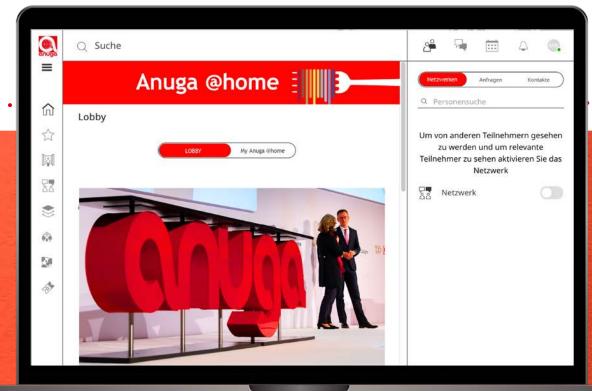
#### **CONGRESS STAGE**

Anuga conferences in cooperation with partners:

- New Food Conference
- ZNU Future Congress
- Newtrition X

#### PRODUCT STAGES

- Anuga Trade Shows Stage
- Anuga Country Stage
- Anuga Food Trends Stage
- Anuga Start-up Stage: Exclusively for start-ups:
- Anuga taste Innovation Stage: Exclusively for finalists









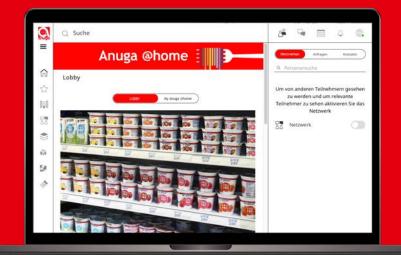


### Set impulses TOGETHER.

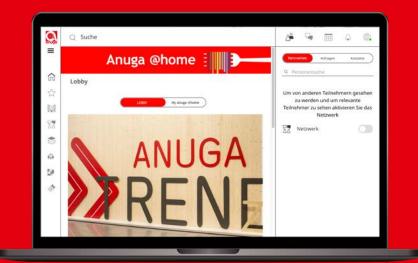
Attract attention to yourself and your group participants on the Product Stages.











#### **Anuga Trade Shows Stage**

10 trade shows under one roof: present yourself within "your" trade show to the relevant decision-makers.

#### **Anuga Country Stage**

World of food & beverages: present your company in the context of country-specific or regional focuses.

#### **Anuga Food Trends Stage**

Food trends and focal themes: present your future-oriented products and brands.

### Present your country group on the Anuga Country Stage

- Digital stage for the presentation of your group and the its products
- Part of the official event programme/trade fair schedule
- Unlimited numbers of participants
- Videos available on demand after the event
- Text chats with Q&As
- Lead generation through extensive participant statistics and data

Initiate business TOGETHER.

Your digital Showroom: The digital home for your group

The exhibitor/products section is the digital fair ground of Anuga @home. Your group showroom is the hub to your group participants and presentations on Anuga @home.

- Interactive profile of the group organisers
- Listing of all group participants in the showroom
- Link to the showrooms of the individual group participants
- Additional visibility due to the group being easy to find under the exhibitor search
- "Talk-to-me" function for a direct exchange between the visitor and yourselves (with all team members)
- Public text chats and audio/video room
- Lead generation that conforms with the data protection regulations through extensive user statistics
- Appointment arranging function with availability



Offer the best places for good business TOGETHER.

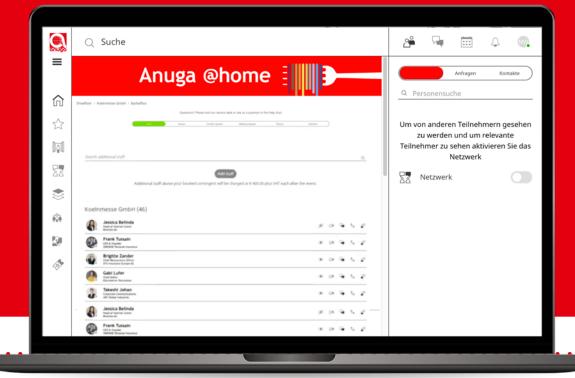
#### Your upgrade for even more content and visibility:

- Attractive representation of the group showroom with an individual header and own multimedia-content (videos, photos, PDFs, links, live streams); bookable in the Media Shop
- Digital conference rooms to replace your physical lounge, for your networking as well as for your events (group events, presentations, tastings, show cooking, PR events) for varying numbers of participants, on invitation/demand
- Possibility to present your group participation on one of the stages at Anuga by booking Product-Stage-slots
- Enhanced by own multimedia contents (videos, photos, PDFs, links, live streams) that can be booked in the Media Shop



## Find the perfect partner TOGETHER.

Optimised lead generation



- Each group organiser and each group participant receives its own and independent back office
- Visibility of the personalised leads in the back office in real-time
- Simple download of all leads as a csv file
- Analysis of the leads according to touch points
- Recording of the marketing consent of all participants that is conform with the data protection regulations



# Establish contacts TOGETHER.

The Discovery Graph

 Personal chat or video chat, with and without appointments

- Exchange, download and recommendation of contact data
- Find new contacts with similar interests
- Find contacts of my contacts
- Find new leads via"I am searching for" and"I am offering"



## Acting as pioneers TOGETHER.

Participation at Anuga @home for purely digital group organisers:

starting from €3,030

Including the basic marketing package:

• Entry in the alphabetical list of exhibitors

• Entry in the digital list of product groups (unlimited in the online exhibitors search, app & Anuga @home)

• Participation in networking incl. tool for arranging appointments

- Integrated lead tracking
- Set-up and provision of an online press box
- All functions of the platform available for you to use

Participation fee for each registered, purely digital group participant: from € 3,030



## Offer services TOGETHER.

Register your hybrid and purely digital group participants for Anuga @home. These can be registered using a group participant form.

Offer your group participants an additional service in the form of an attractive group showroom. The upgrade package for group organisers offers many opportunities.

#### Upgrade package for group organisers

Basic marketing package (obligatory, already booked with the registration)

Basic company portrait: Title + max. 100 characters of text in German/English

Header graphic

Logo printed in the alphabetical list of exhibitors (all trade fair media)

Conference Room (small)

Upgrade package price: 560 €



Use the digital platform TOGETHER as a group.

Participation at Anuga <a href="https://example.com/home-for-purely-digital-group-participants">home for purely-digital-group-participants</a>:

from €3,030 incl. Basic marketing package

Your advantages by participating in a group

- High visibility through the presence of the group
- Close link with the showroom of the group
- Easy to find as a group and as company under the exhibitor search
- Participation in conferences and events of the group organiser
- It is possible for all group participants to upgrade their own showroom and book product stage slots after receiving the approval of the group organiser



## Achieve more TOGETHER.

Attractive upgrade packages for your group participants

	Basic digital participation	
Participation price Anuga @home	€2,000	
Basic marketing package (obligatory)	€1,030	
Entry in the alphabetical list of exhibitors	✓	
Entry in the list of product groups (5 entries in the catalogue)	✓	
Entry in the list of product groups (unlimited in the online exhibitors search, app & @home)	✓	
Participation in networking incl. tool for arranging appointments	✓	
Integrated lead tracking	✓	
Set-up and provision of an online press box	✓	
Price for complete package digital participation	€3,030	



Basic digital participation	Plus	Pro	Premium
€0	€460	€1,660	€3,560
	✓	✓	<b>✓</b>
	<b>✓</b>	<b>✓</b>	<b>✓</b>
	<b>✓</b>	<b>✓</b>	<b>✓</b>
	1	10	Max. 30
		3	10
		1	2
		1	1
			10
		✓	<b>✓</b>
			<b>✓</b>
€3,030	€3,490	€4,690	€6,590
	participation €0	participation  €0  €460  ✓  1	participation       Flus       Pro         €0       €460       €1,660         ✓       ✓         ✓       ✓         1       10         3       1         1       1         ✓       ✓

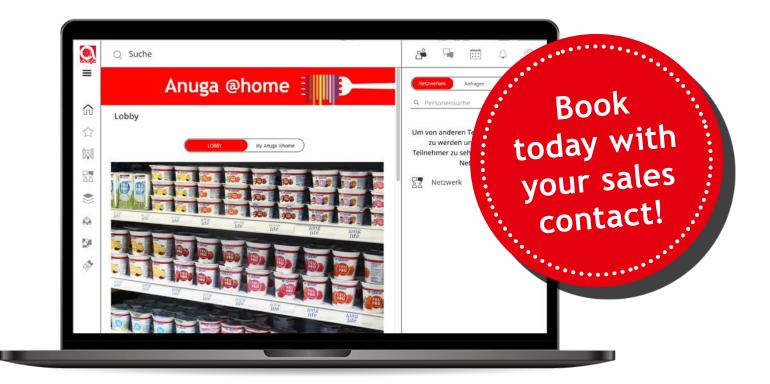


### Set highlights TOGETHER.

Set highlights together. Attractive presentation options for your gorup.







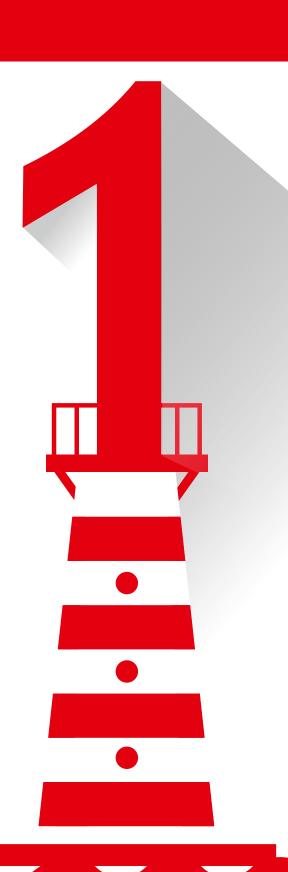
#### **PRODUCT STAGES:**

- **②** 20-min-Slot (pre-recorded): € 2,500
- Live transmission (from the trade fair or a studio: up on request)



## CONFERENCE ROOMS & LIVE STREAM:

For access-limited events and the streaming of live contents in your Showroom: Prices for conference rooms from €500 and live stream starting from € 300.



## Heading for the future TOGETHER.



Contact for exhibitors from Germany: E-mail athome@koelnmesse.de

Contact for exhibitors from abroad: Contact your sales partner. Koelnmesse GmbH
Messeplatz 1
50679 Köln
Germany
www.koelnmesse.com